

## **Business Loan Product Summary – Requirements & Documents**

	REVENUE-BASED LOAN & MERCHANT CASH ADVANCE	EQUIPMENT FINANCING	PERSONAL & START-UP LOAN	SBA 7(a) LOAN	BUSINESS TERM LOAN
APPROVAL AMOUNTS	\$20,000 - \$5,000,000	\$20,000 - \$5,000,000	\$20,000 - \$500,000	\$250,000 - \$5,000,000	\$10,000 - \$250,000
TERM LENGTH	3 to 18 Months	1 to 5 Years	1 to 5 Years	5 to 25 Years	2 to 10 Years
MINIMUM CREDIT SCORE	None	580	700 Experian	680	500
ANNUAL REVENUE REQUIRED	\$360,000 (\$30K per month)	\$360,000 (\$30K per month)	\$50,000 (Taxes or Paystubs)	\$500,000 (Must show at least 10% profit)	\$240,000 (\$20K per month)
TIME IN BUSINESS	1 Year	1 Year	0 (Requires At Least 5 Tradelines)	2 Years	3 Months
COST OF CAPITAL	Medium/High 1.20 to 1.49 Factor Rate	Low/Medium 6%-35%	Low 6%-18%	Low 5%-9%	Medium/High 25% to 50%
TIME TO APPROVE	24 Hours (Same Day Funding)	1 to 2 Days (1-3 Days to Fund)	24 Hours (1-2 Weeks)	3-5 Days (1-3 Months to Fund)	24 Hours (Same Day Funding)
IMPORTANT DETAILS	<ul> <li>Approvals of 50%-150% of Average Monthly Sales</li> <li>Daily or Weekly Payments</li> <li>All Industries Qualify</li> </ul>	<ul> <li>Approvals from 100%-200% of Average Monthly Sales</li> <li>Monthly Payments</li> <li>60%-95% Financing</li> </ul>	<ul> <li>Less than 35% Utilization</li> <li>Minimal Recent Inquiries</li> <li>Strong Credit History</li> <li>No Recent Negative Items</li> </ul>	<ul> <li>Requires Strong Credit History</li> <li>Requires Profit on Taxes</li> <li>No Excessive Business Debt</li> <li>Certain Industries Eligible</li> </ul>	Monthly Payments     Available in 30 States     Early Payment Discounts     Can Be Used to Refinance
DOCUMENTS REQUIRED FOR PRE-APPROVAL	Business Loan Application     4-6 Months of Business     Bank Statements     4-6 Months of Credit Card     Processing/Merchant     Statements (if applicable)	Business Loan Application     4-6 Months of Business     Bank Statements     Copy of Equipment Invoice	On-line Loan Application  If Approved: Driver's License Bank Statements Tax Returns Pay Stubs Utility Bill	<ul> <li>SBA Loan Application</li> <li>12 Months of Bank Statements</li> <li>2 Years of Business Taxes</li> <li>2 Years of Personal Taxes</li> <li>YTD Financials (Profit &amp; Loss, Balance Sheet)</li> <li>Copy of Recent Credit Report</li> </ul>	Business Loan Application     3 Months of Business     Bank Statements     Phone Call with Analyst